

**Altobridge Press Release**

**Altobridge wins three-year, fully-managed rural GSM contract  
with Mongolia's MobiCom Corporation**

*Altobridge architecture once again dramatically cuts cost of delivering mobile services*

**Ireland/Mongolia, April 2008** – Altobridge has won a three-year, fully managed services contract with leading Mongolian mobile communications provider, MobiCom Corporation. The contract is for the provision of communications across rural Mongolia using Altobridge's unique GSM architecture, which enables operators to dramatically cut the costs of delivering communication services.

Won in the face of competition from world leading vendors, the contract will see **Altobridge's Access Manager Gateway (AMG)<sup>TM</sup> architecture** used to provide cost-effective personal mobile communications in support of subscriber bases as low as 100, in village, enterprise and government border-post scenarios.

The Altobridge architecture is the most cost-effective technology for delivering rural GSM services available in the industry today and will enable MobiCom to reach out to isolated regions with up-to-date mobile communications, where once such service provision would not have been profitable.

Munkhbold Udval, Director Research and Development Center, MobiCom Corporation, said, "We selected the Altobridge technology because it enables us to achieve our aims in delivering viable, much-needed communications to isolated communities and enterprise installations, at the same time making considerable savings. Previously, costs have been too high and the Altobridge technology enables us to reduce these costs considerably without compromising service quality in any way. We are delighted with this agreement."

Janne Hazell, General Manager Wireless Systems, Altobridge, and responsible for the MobiCom win, explains, "This deal demonstrates Altobridge's expertise in delivering cost cutting communications for applications anywhere in the world. We are very pleased that Mobicom has recognised that our patented solution is the best and most cost-effective technology the industry has to offer for delivering mobile communications to small, remote communities."

The first systems have been shipped during March 2008 and all are expected to be deployed before the end of the year.

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**NB: Photography of the contract signing with MobiCom is available on request from  
Tim Guest. Contact details below.**

## **Notes for editors**

### **About Altobridge - [www.altobridge.com](http://www.altobridge.com)**

Headquartered at Kerry Technology Park, Ireland and with regional offices in Tyson's Corner, Virginia, USA and Kuala Lumpur, Malaysia, **Altobridge** is a leading provider of telecommunications solutions that cut the cost of communications to/from and between wireless devices. The company's core, patented **AM Gateway Platform™** and **Local Connectivity Platform™** cut backhaul costs to/from base station sites as well as providing local call switching at the base station site. These solutions have been successfully tested and deployed in wireless telecommunications networks as well as the following vertical markets: Remote Community/Enterprise, Aeronautical, Maritime, Secure and Emergency/First Responder wireless communication markets.

Altobridge licenses its software to leading vendors and operators and can also provide a fully managed wireless service to mobile operators. Wireless operator clients include: Maxis (*Remote Community*), AeroMobile (*Aeronautical GSM*), Blue Ocean Wireless (*Maritime GSM*). Vendor clients include: Ericsson (*Local Connectivity*).

### **About MobiCom Corporation – [www.mobicom.mn](http://www.mobicom.mn)**

Headquartered at Ulaanbaatar, Mongolia, MobiCom is the first cellular telephone service operator in Mongolia, operated since 18<sup>th</sup> March 1996 as a Mongolian-Japanese joint venture. Currently, MobiCom Corporation provides a wide range of services including GSM cellular communications, international communications, Internet and satellite communications, wireless local loop and other services to both corporate and consumer markets.

### **Issued by the Corporate Communications Department of Altobridge Ltd.**

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